



Monthly Report (Consolidated)

(Information)
In terms of standardizing the disclosed information, we have disclosed consolidated figures since Oct, 2015.

2014/2015 Monthly Sales and Number of Prescription (YoY)

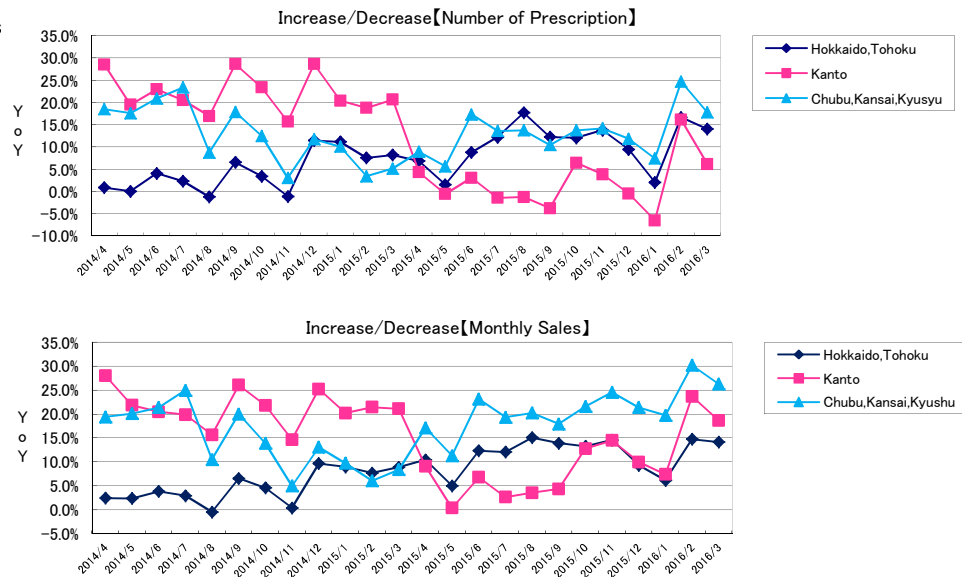
Year/ Month	Net Sales		Number of Prescription	
	YoY	Cumulative Total	YoY	Cumulative Total
Apr	109.2%	109.2%	110.5%	110.5%
May	111.3%	110.2%	110.1%	110.3%
Jun	113.9%	111.5%	114.9%	111.8%
Jul	114.6%	112.3%	114.8%	112.6%
Aug	110.8%	112.0%	111.6%	112.4%
Sep	120.6%	113.4%	121.9%	113.9%
Oct	116.2%	113.8%	116.9%	114.3%
Nov	109.2%	113.2%	109.3%	113.7%
Dec	118.5%	113.8%	120.5%	114.4%
2015-Jan	114.9%	113.9%	115.8%	114.5%
Feb	114.1%	114.0%	112.3%	114.3%
Mar	114.9%	114.0%	113.6%	114.3%

Year/ Month	Net Sales		Number of Prescription	
	YoY	Cumulative Total	YoY	Cumulative Total
Apr	113.2%	113.2%	106.1%	106.1%
May	106.1%	109.7%	101.4%	103.8%
Jun	114.0%	109.2%	108.4%	104.9%
Jul	109.2%	109.2%	104.9%	104.9%
Aug	110.5%	109.5%	105.9%	105.1%
Sep	110.2%	109.4%	102.6%	104.9%
Oct	115.6%	110.4%	109.4%	105.6%
Nov	117.5%	111.2%	108.3%	105.9%
Dec	113.2%	111.4%	104.4%	105.5%
2016-Jan	113.6%	111.6%	101.7%	105.1%
Feb	124.2%	112.8%	118.7%	106.3%
Mar	120.2%	113.5%	111.0%	106.6%

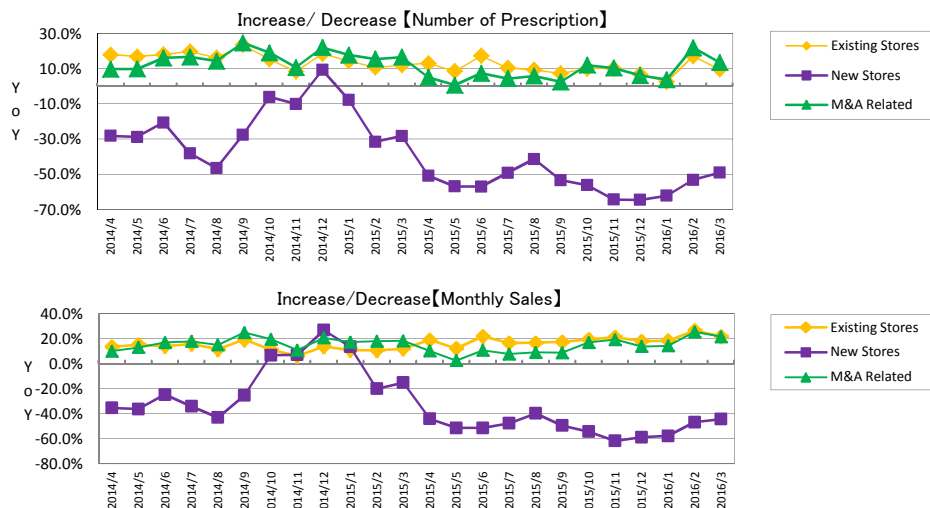
Note: The figures for Mar. 2016 are preliminary.

2014/2015 Store and Regional trends (YoY)

1. Regional Trends



2. Store Trends



■ Comment

In March, the number of prescriptions increased by 11.0%, and the sales increased by 20.2%. Although the number of patients on flu medication tends to decrease after its peak in February, the number increased compared to the previous year. The number of prescriptions and the sales increased because operating days were one day longer compared to the previous year. The price per prescription of total stores increased by 823 yen compared to the previous year.

■ New stores including M&A (Consolidated, since April, 2014)

2014	Apr	New store	QOL Pharmacy Akitaiijima Store (Akita)
	Apr	New store	QOL Pharmacy Tazawako Store (Akita)
	Apr	New store	QOL Pharmacy Takanawa Store (Tokyo)
	Apr	New store	QOL Pharmacy Kobetanigami Store (Hyogo)
	Apr	New store	QOL Pharmacy Hirakatahirono Store (Osaka)
	May	Acquired	Tachibana Pharmacy Co., Ltd. 1 store (Kanagawa)
	May	Acquired	Saint Follow Company Co., Ltd. 33 stores (Ibaraki)
	Jun	Acquired	Grace Co., Ltd. 1 store (Tokyo)
	Jun	Acquired	Pegasus Co., Ltd. 3 stores (Tokyo)
	Jun	New store	QOL Pharmacy Maiduru Yanosuke Store (Kyoto)
	Jul	Acquired	Honmachi Dispensing Pharmacy 4 stores (Hyogo)
	Sep	New store	NATURAL LAWSON QOL Pharmacy Tokyo Nihonbashi 1-Chome Store (Tokyo)
	Sep	Acquired	Koka Pharmacy Kusunoki Store (Shiga)
	Sep	New store	QOL Pharmacy Uchinada Store (Ishikawa)
	Sep	New store	LAWSON QOL Pharmacy Kohoku Shin Yokohama 2-Chome Store (Kanagawa)
	Sep	New store	Station QOL Pharmacy JR Osaka Store (Osaka)
	Oct	New store	QOL Pharmacy Futatsui Store (Akita)
	Oct	New store	LAWSON QOL Pharmacy Shunan Shuyo 1-Chome Store (Yamaguchi)
	Nov	New store	Station QOL Pharmacy JR Amagasaki Store (Hyogo)
Dec	Acquired	Horita Yakuhin Co., Ltd. 2 stores (Hokkaido)	
2015	Jan	Acquired	QOL Pharmacy Hatsudai-2 Store (Tokyo)
	Feb	New store	QOL Pharmacy Hiroo Ekimae Store (Tokyo)
	Mar	New store	QOL Pharmacy Tsugaru Kawabe Store (Aomori)
	Mar	Acquired	Anri Ltd. 3 stores (Okinawa)
	Mar	Acquired	Roof Co., Ltd. 1 store (Okinawa)
	Apr	Acquired	Koka Pharmacy Kobirai Store (shiga)
	Apr	New store	QOL Pharmacy Oe Store (Kyoto)
	Apr	New store	QOL Pharmacy Shonaidori Store (Aichi)
	Apr	New store	QOL Pharmacy Shikoku Chuo Store (Ehime)
	May	New store	QOL Pharmacy Fukushima Kuroiwa Store (Fukushima)
	Jun	Acquired	Heart Ltd. 4 stores (Hiroshima)
	Jun	Acquired	Heart Medical Co., Ltd. 3 stores (Hiroshima)
	Jun	Acquired	Tsukushi Dispensing Pharmacy Co., Ltd. 3 stores (Hiroshima)
	Jul	Acquired	Botica Ltd. 3 stores (Hokkaido)
	Sep	New store	QOL Pharmacy Shimoigusa Store (Tokyo)
	Oct	Acquired	Fukushi Medical Group 16 stores (Tokyo)
	Oct	Acquired	Heart Care Co., Ltd. 1 store (Hiroshima)
	Nov	Acquired	Angel Pharmacy Funabori-2 Store (Tokyo)
	Dec	New store	QOL Pharmacy Katsushika Takasago Store (Tokyo)
	Dec	Acquired	Maruya Pharmacy Co., Ltd. 1 store (Hyogo)
2016	Jan	Acquired	Aoitori Ltd. 1 store (Okinawa)
	Mar	New store	QOL Pharmacy Miyamasuzaka Store (Tokyo)
	Mar	New store	QOL Pharmacy Konan Hidakacho Store (Aichi)
	Mar	New store	Station QOL Pharmacy JR Tarumi Store (Hyogo)
	Mar	Acquired	Tama Pharmacy Atami Store (Shizuoka)
Mar	Acquired	Tama Pharmacy Ito Store (Shizuoka)	

■ Total Number of Stores (consolidated) as of Apr. 15th

561 Stores (including 27 shops)

Hokkaido, Tohoku	76 stores	Qol: 73 stores, Botica: 3 stores
Kanto	288 stores	Qol: 214 stores, Alpharm 25 stores, Saint Follow Company 33 stores, Fukushi Medical Group: 16 stores
Chubu, Kansai, Kyushu	197 stores	Qol: 162 stores, Lake Medical 16 stores, Heart Medical 11 stores, Ryukyu Qol: 7 stores, Maruya Pharmacy: 1 store